

Instant. Cheap. Safe.

# Watchers

### CCTV Monitoring Marketplace

# A digital MarketPlace that Connects CCTV Security Cameras and Remote Watchers

It's as simple as that!

January 2023

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### **A moment of Inspiration**

A beautiful concept of a digital **marketplace** is Fiverr.

**Fiverr** is an Israeli company. They developed a marketplace that connects third-world-service-providers TO first-world-service-consumers.

The rates of third world countries are the main game changer.



Fiverr takes 15% of every transaction made on their platform. Company value - \$ 4bn Annual income - \$ 450m

We found another market that is really thirsty for a similar solution like **Fiverr** – An online Marketplace connecting third-world-service-providers AND first-world-service-consumers.

As of today, there are no competitors at all that offer a service similar to ours in the CCTV security cameras market.



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# **About the Market**

Our target market is the CCTV security cameras alongside the sub-market of the monitoring centers.

### Volume

- 1.5 billion active CCTV security cameras worldwide
- \$100bn market volume
- 14.6% growth factor



### Segmentations

**FIVE** main groups of CCTV cameras consumers:

1. Governments

Army | Police | Prisons | Borders | Security facilities | Currently Using live monitoring services - **100%** 

#### 2. Municipality

Public areas | Public transportations | Junctions | Roads | Parks Currently Using live monitoring services - **90%** 

#### 3. Corporations

Hotels | Shopping centers | SuperMarkets | Universities | Airports Currently Using live monitoring services - **25%** 

#### 4. Businesses

Factories | Stores | Swimming pools | Offices buildings | Schools Currently Using live monitoring services - **10%** 

5. Private places

Private houses | buildings | Backyards | Cars garage | Babies rooms Currently Using live monitoring services - **2%** 



### The current (old and primitive) solution

Monitoring centers have been active for decades. Whether in-house service or outsourced.

This business activity is characterized by several notable disadvantages:

- 1. A huge operational expenses such as rent, electricity, technologies and more
- 2. Employment of workers with **local rates**, and local social benefits
- 3. Lack of demand for this type of work ( 8 hours of watching on screens)



- 4. Many **operative difficulties** (Humans can't watch few screens at once)
- 5. Once the center was established, it is very difficult to make changes

The fact is - there is no monitoring center that is known and famous in the world. This type of business remains niche, small and relatively negligible - and this is due to the obvious disadvantages.



## An Amazing Business Opportunity

We add some interesting and innovative factors into this market, and make all the customers from all five groups, work with us!

Three Main game changing factors

• Watching now

Just one click and someone will watch my cameras now. I will also be able to instruct him exactly what to watch on camera

- **Pay per use** I will pay for my exact consumption amount
- Third world rates I will pay 1/17 price of what i'm used to

#### Three more amazing factors

- Employing non-professional workers The watchers may be associated with the lowest levels of poverty in the world
- Crime prevention
  - Millions of daily hours of watching cameras on live, could prevent Inconsiderable value of world wide crimes
- Sharing revenue with the technicians
  - Revenue sharing with cameras technicians who will also install our app on the customers mobiles, and enjoy a percentage of the revenue

Our solution A Digital Marketplace Operated by Remote Watchers



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Filters My clients Locations Duration Types Fee View Snapshots Details List Sort Starting time Fee Type	Private houses(65K) Contraction sites(41K) Hotels(36K) Supermarkets	s(2.5M) Borders(90K)	Watcing time 279.68 hours
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	Tesco	Supermarket	
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	Level 1   HD 42 Cameras 4MP   Location: London, UK	\$ 1.00/hour	
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	Level 4   HD 11 Cameras 6MP   Location: TelAviv, Israel	\$ 2.50/hour	
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		\$ 1.80/hour	
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	Level 1   HD 7 Cameras 8MP   Location: Jerusalem, Israel	\$ 7.00/hour	
	USA immigration office	Border	
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	Level 5   HD 240 Cameras 72MP   Location: Texas, USA	\$ 2.00/hour	
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	Level 5   HD 1 Cameras 4MP   Location: Confidential	\$ 4.00/hour	
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	Level 2   HD 8 Cameras 4MP   Location: Confidential	\$ 1.20/hour	



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Tesco

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### Time active **D**D live 00:24:12 Fee \$ 2.2/hour Current wage \$ 16.4 0 ALDI -

Prevention of theft and suspicious behavior